



CHICAGO

NFSA 2010 Annual Seminar
Fairmont Chicago / April 15-16, 2010

Fairmont
CHICAGO
MILLENNIUM PARK



ROBIN HILL CORPORATE PARK • 40 JON BARRETT ROAD • PATTERSON, NEW YORK • 12563
EMAIL: INFO@NFSA.ORG • WEBSITE: HTTP://WWW.NFSA.ORG



Dear NFSA Members:

It's that time of year again when I like to remind our members about the upcoming Annual Seminar. As you know, being responsive to the industry in light of the current economic conditions, your Board of Directors made the strategic decision to host this year's Annual Seminar in Chicago instead of on Hawaii's Big Island as originally scheduled, making it more practical for members from both coasts to attend this year's conference.

As you look through the registration information, you will see we have made two major deviations from the usual format. First, we compressed the conference program into two days, minimizing the time you have to take away from your businesses, and second, we increased the number of workshop sessions from three to four, providing maximum training opportunities.

If you were with us for the 1999 Annual Seminar & Exhibition, when we last held this event in Chicago, then you'll be familiar with the host hotel. It's the Fairmont Chicago Millennium Park. Ideally located within walking distance to Chicago's Navy Pier and shopping on the famed "Magnificent Mile," the Fairmont is a world-class property with all the creature-comforts and modern conveniences expected of a luxury hotel.

As you begin to make plans to attend the NFSA 2010 Annual Seminar, you'll want to take special note of the March 1st "early-bird" registration deadline. You'll save yourself \$125.00 off the already discounted registration fee.

I look forward to seeing you all in Chicago on this, NFSA's 105th year of promoting the fire sprinkler industry.

Sincerely,

John A. Viniello, *President*

NATIONAL FIRE SPRINKLER ASSOCIATION, INC.
PRESIDENT JOHN A. VINIELLO
SECRETARY RUSSELL P. FLEMING, P.E.
TREASURER KEVIN T. FEE

BOARD OF DIRECTORS:
 GREGG HUENNEKENS, *Chairman*
 United States Fire Protection, Illinois, Inc.
 DENNIS C. COLEMAN, *Vice-Chairman*
 Engineered Fire Protection
 RICHARD A. ACKLEY
 Dalmatian Fire, Inc.
 JIM ALTZNER
 SimplexGrinnell
 JAMES BOULANGER
 Patriot Fire Protection
 CARL CUTRELL Jr.
 Nashville Sprinkler Company
 DON DELUCA
 SRI Fire Sprinkler Corporation
 KEVIN T. FEE
 Reliable Automatic Sprinkler Company
 WAYNE H. GEY
 Wayne Automatic Fire Sprinklers, Inc.
 JOHN KAUFFMAN III
 Kauffman Company
 CHUCK KITTS
 System Sensor
 FRED KRULL
 Alliance Fire Protection, Inc.
 TODD LITTLE
 RCI Systems, Inc.
 KENT MEZAROS
 Quick Response Fire Protection
 KEVIN ORTYL
 Viking Group
 GENE POSTMA
 Western States Fire Protection Company
 RICHARD RAY
 Cybor Fire Protection Company
 COLLEEN REPLIER
 Grinnell Corporation
 CARMINE SCHIAVONE
 Central Sprinkler Corporation
 JIM SMYRL
 Star Sprinkler Corporation
 JACK THACKER
 Allan Automatic Sprinkler Corporation
 LAWRENCE THAU
 Victaulic Company
 JOHN A. VINIELLO
 NFSA
 ROBERT WORTHINGTON
 Globe Fire Sprinkler Corporation

STAFF:
PRESIDENT
 JOHN A. VINIELLO
EXECUTIVE VICE PRESIDENT
 RUSSELL P. FLEMING, P.E.
SENIOR VICE PRESIDENT OF INDUSTRIAL RELATIONS
 FRED BARALL
VICE PRESIDENT OF ENGINEERING
 KENNETH E. ISMAN, P.E.
VICE PRESIDENT OF INDUSTRIAL RELATIONS & DIRECTOR OF HUMAN RESOURCES
 JAMES F. LYNCH
VICE PRESIDENT OF REGIONAL OPERATIONS
 BUDDY DEWAR
FINANCIAL CONTROLLER
 JEANNE M. KOZLOWSKI
DIRECTOR OF MEMBERSHIP & COMMUNICATIONS
 DAVID J. VANDEYAR
DIRECTOR OF PUBLIC FIRE PROTECTION
 SHANE RAY
DIRECTOR OF TRAINING & EDUCATION
 BOB TREIBER
DIRECTOR OF INTERNET SERVICES
 JAMES MURPHY
DIRECTOR OF PRODUCT STANDARDS
 VICTORIA B. VALENTINE, P.E.
ASSOCIATE DIRECTOR, PUBLIC FIRE PROTECTION
 VICKIE PRITCHETT
NATIONAL TRAINING MANAGER
 JOHN B. CORSO
MANAGER OF CODES
 JEFF HUGO
COMMUNICATIONS & EVENTS MANAGER
 DEBORAH SOMERS
MANAGER OF INTERNET SERVICES
 JAMES ARCHER
MANAGER OF INSTALLATION STANDARDS
 KARL WIEGAND

REGIONAL MANAGERS:
 DAVID BOWMAN
 RON BROWN
 CHRIS GAUT
 DAN GENGLER
 DOMINICK KASMAUSKAS
 BOB KLEINHENZ
 BRUCE LECAIR
 RAY LONABAUGH
 DON PAMPLIN
 TERRY PHILLIPS
 DOYLE SUTTON
 TIM TRAVERS
 WAYNE WAGGONER

OFFICE PERSONNEL:
 LORRELL BUSH
 DAWN FITZMAURICE
 JOANNE GENADIO
 GAIL MORGANTE-REPKO
 MICHAEL REPKO
 DIANA ROMANO
 NICOLE SPRAGUE

BOOKKEEPING:
 LINDA DALY



Tentative Workshop Topics and Speakers:

Worker Compensation Tips	Steven Rissman
Fire Dynamics for the Sprinkler Industry	Dan Madrzykowski, NIST
BIM 101	David Webster
EOD - Best Questions	Karl Wiegand
How to Sell Sprinkler Retrofit	Ken Isman
CPVC Failure Analysis	Lubrizol Speaker
Use of PEX in Fire Sprinkler Systems	Panel of Manufacturers
How to Renew Your Insurance	Brian Cullen
Green Sprinkler Issues	Panel Discussion
Understanding the IRC	Jeff Hugo
Addressing the Greek Housing Market	Buddy Dewar



NFSA 2010 Annual Seminar / Fairmont Chicago / April 15-16, 2010

WEDNESDAY, APRIL 14, 2010

9:00 a.m. – 3:00 p.m.

Design Advantage Seminar

(separate registration)

– Jeff Hugo

8:00 a.m. – 12:00 noon

½ day

Compacted Storage Training Seminar

– Bob Treiber (separate registration)

1:00 p.m. – 5:00 p.m.

½ day

Fire Pump Layout & Sizing Training Seminar

– Bob Treiber (separate registration)

THURSDAY, APRIL 15, 2010

8:00 a.m. – 12:00 noon

½ day

Commissioning & Acceptance Testing of Sprinkler Systems Training Seminar

– Bob Treiber (separate registration)

1:00 p.m. – 3:00 p.m.

Contractors Forum

3:00 p.m. – 5:30 p.m.

Opening General Session

Honors and Awards

State of the Industry

(Introducing the Accredited Dwelling Fire Sprinkler Contractor)

– John Viniello

BIM – the Next Big Thing

– David Webster, Master Graphics, Inc.

Improving NFPA 25 Use and Adoption

– Russ Fleming

6:30 p.m.

Welcoming Reception

FRIDAY, APRIL 16, 2010

7:30 a.m.

Continental Breakfast

8:00 a.m. – 9:15 a.m.

Workshop Session A

9:30 a.m. – 10:45 a.m.

Workshop Session B

11:00 a.m. – 12:15 p.m.

Workshop Session C

12:30 p.m. – 2:00 p.m.

Group Lunch

2:00 p.m. – 3:15 p.m.

Workshop Session D

3:15 p.m. – 3:30 p.m.

Break

3:30 p.m. – 5:00 p.m.

Closing Plenary Session

Economics 2010

– TBA

IRC Adoption – What's Next?

– Shane Ray and Buddy Dewar

Consumer Acceptance of Residential Sprinklers

– John Galt, CASA

7:00 p.m.

Closing Banquet

NFSA 2010 Annual Seminar / REGISTRATION FORM

PLEASE CHECK ONE:

- Contractor
 Supplier
 Device Manufacturer
 Architect/Engineer
 Building/Fire Official

PRINT OR TYPE – THIS FORM MAY BE PHOTOCOPIED FOR ADDITIONAL REGISTRANTS

FIRST NAME FOR BADGES:

Registrant _____

Spouse/Guest _____

Children _____ (Age) _____

_____ (Age) _____

Company _____

Address _____

City _____ State _____ Zip _____

Telephone _____ Fax _____ Email _____

SEMINAR REGISTRATION / FEES

Registration Fees: circle appropriate amounts

NFSA Member	Early Bird	After March 1
Registrant:	\$250	\$375
Spouses:	\$150	--
Non-Member	Early Bird	After March 1
Registrant:	\$350	\$475
Spouses:	\$150	--

Total amount (transfer total to summary sheet on p.6)

A

Refund Policy:

100% before March 14th
 75% between march 14 and 20th
 30% between March 21 and 27th
 0% after March 27th

Return all forms
 by FAX to :
1-845-878-4215



NFSA 2010 Annual Seminar / IN-CLASS SEMINARS

◆ WEDNESDAY, APRIL 14, 2010

8:00 a.m. – 12:00 noon

½ day **Compacted Storage Training Seminar** / Instructor: Bob Treiber

This new ½-day seminar covers the new design and installation requirements in the 2010 edition of NFPA 13 related to compacted storage (movable shelves). The seminar will detail the installation requirements used in the special design section of NFPA 13 for protecting compacted storage. Even though the use of compacted storage systems has been around for several years, it was not specifically addressed in NFPA 13 until the 2010 edition of NFPA 13. The seminar will help attendees to understand the hazards associated with compacted storage.

Seminar Price: \$99.00

B

Total amount (transfer total to summary sheet on p.6)

◆ WEDNESDAY, APRIL 14, 2010

1:00 p.m. – 5:00 p.m.

½ day **Fire Pump Layout & Sizing Training Seminar** / Instructor: Bob Treiber

This half-day seminar covers the criteria for proper layout and sizing of fire pumps in accordance with NFPA 20. The student will learn how to determine the pump suction pressure based upon available water supplies and system demands. The student will complete multiple exercise problems covering tank and municipal water supplies.

Seminar Price: \$99.00

C

Total amount (transfer total to summary sheet on p.6)

◆ THURSDAY, APRIL 15, 2010

8:00 a.m. – 12:00 noon

½ day **Commissioning & Acceptance Testing of Sprinkler Systems Training Seminar**

Instructor: Bob Treiber

This half-day seminar will cover acceptance testing requirements of NFPA 13, 13R, and 13D. The student will learn the requirements for completion of the A certificates and U certificates, flushing requirements and procedures, hydrostatic pressure testing criteria, and the basic requirements for conducting an inspection of a new fire sprinkler to insure compliance with the NFPA Standards. The basic methodology for conducting and a system acceptance test and documentation will also be covered. Example acceptance testing forms will be provided. This seminar is intended for entry level and intermediate level students. The seminar is intended for any persons responsible for acceptance testing of a fire sprinkler system. One of the most important aspects of a new sprinkler system is to insure a correct and quality installation.

Seminar Price: \$99.00

D

Total amount (transfer total to summary sheet on p.6)

IN-CLASS REGISTRATION:

Compacted Storage Training Seminar Fire Pump Layout & Sizing Commissioning & Acceptance Testing

Registrant _____

Company _____

Address _____

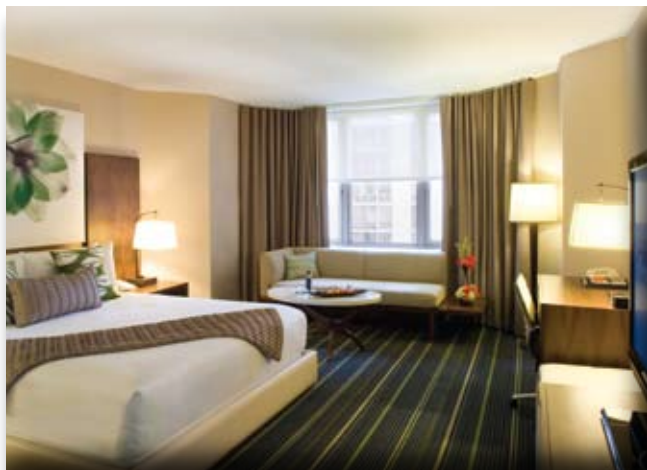
City _____ State _____ Zip _____

Tel: _____ Fax: _____

Email: _____

Return with payment to:

NFSA
40 Jon Barrett Road
Patterson, NY 12563



Hotel Reservation Information:

\$239 for a Fairmont Room

\$289 for a Deluxe Fairmont Room

Reserve by calling the Fairmont Chicago directly at:

1-800-526-2008

or online at:

<https://resweb.passkey.com/go/nfsa>

2010 Annual Seminar Checklist

Wednesday	April 14	1:00 p.m. – 5:00 p.m.
Thursday	April 15	8:00 a.m. – 4:00 p.m.
Friday	April 16	7:00 a.m. – 4:00 p.m.

- Send seminar registration form in as soon as possible. Mail to NFSA Annual Seminar, 40 Jon Barrett Road, Patterson, New York 12563. The “early-bird” registration deadline is Monday, March 1, 2010.
- Those paying by credit card may fax in their registration forms to NFSA at 845.878.4215.
- Include name or nickname to appear on registration badge.
- Registration confirmation and periodic conference updates will be sent via email. Please include and email address with every registration.
- Room reservations at the Chicago Fairmont can be made online at <https://resweb.passkey.com/go/nfsa> or by calling the hotel at 800.526.2008 and asking for the NFSA room block.
- For best airfares, make flight reservations early.
- For additional information, contact Michael Repko at 845.878.4200 ext. 120.
- This will be a non-exhibition year annual seminar. The next full-dressed NFSA Annual Seminar & Exhibition will be held April 10 – 13, 2011 at the Baltimore Hilton. Contact NFSA show manager Harve Horowitz at 410.997.0763 or email exhibit@eponline.com to make booth space reservations.



This form has been included with the Seminar Registration packet to help us process your registration quickly and accurately. Please make a copy of it for your records and mail it, along with your NFSA registration forms to: **NFSA Annual Seminar, 40 Jon Barrett Road, Patterson, NY 12563.** Credit card orders may be faxed to **(845) 878-4215.**

NFSA 2010 Annual Seminar / Fairmont Chicago / April 15-16, 2010

NFSA REGISTRATIONS

FORM TOTALS

- Annual Seminar Registration Fees
- Compacted Storage Training Seminar
- Fire Pump Layout & Sizing Seminar
- Commissioning and Acceptance Training Seminar

A

B

C

D

Grand Total:



The registration forms for the activities listed above should be returned with payment to:

NFSA Annual Seminar & Exhibition
40 Jon Barrett Road
Patterson, New York 12563

- Enclosed is our check (*add \$50 for foreign checks*) or money order, in the amount of the Grand Total for NFSA Annual Seminar and related events, made payable to National Fire Sprinkler Association.

CHARGE MY:

Visa MasterCard AMEX

Account#: _____

Exp. Date: _____

Address: _____

Signature: _____

2010 NFSA Annual Seminar Registration Form

Company _____

Address _____

City _____ State _____ Zip _____

Telephone _____ Fax _____

Email _____

Ordered By _____ Date _____

Print Name _____